



ADDENDUM #2

DATE: February 16, 2023

TO: Prospective Proposers

RE: Addendum #2
Bookstore Management & Operation
Tyler Junior College
RFP No: J2120-23-02

NOTICE TO PROPOSERS:

This Addendum forms a part of the Request for Proposal. Acknowledge receipt of this Addendum in the space provided on the Proposal Form. Failure to do so may subject Proposer to disqualification.

QUESTION #1: Please provide a complete booklist with the course, credit hour value, enrollment, price and course material information (including ISBN) for the past three semesters. (Spring 2022/Summer 2022/Fall 2022, or at a minimum Spring 2022/Fall 2022.)

ANSWER: Refer to Follett's TJC Bookstore website for additional information. See Addendum #2 Appendix One for Fall 2022 and Spring 2022.

QUESTION #2: Please provide a list of any courses that use inclusive access course materials, including the course, enrollment, opt-out percentage (Question #3), course material information, the cost charged to the school, and the cost charged to the student, and explain the billing process for these courses.

ANSWER: See Addendum #2 Appendix Two.



QUESTION #3: Please provide the opt-out percentage for inclusive access courses.

ANSWER:

Store Name	Term/Nested Name	Pricing Model Type	Opt-Out Rate
TJC Bookstore	Spring 2023	Course Charge	0.00%
TJC Bookstore	Fall 2022	Course Charge	0.04%
TJC Bookstore	Spring 2022	Course Charge	0.04%
TJC Bookstore	Summer I 2022	Course Charge	0.48%
			0.05%

QUESTION #4: What are the top 10 highest-grossing SKUs under the Technology category?

ANSWER: AirPods, earpods, HP laptop, Macbook Air, AirPods Pro, Apple Pencil, Macbook Pro, and Canon printer.

QUESTION #5: What is the sales breakdown of Apple products at the bookstore?

ANSWER: From Follett: This information is proprietary and is determined by our relationship with Apple. Each vendor will have sales that are unique to their individual relationship with the vendor.

End
