



Career Opportunities in Professional Tennis Management TENNIS INSTRUCTOR



Nature of the Occupation:

Teaching tennis is an exciting, challenging, and rewarding profession. As a service-oriented business, teaching tennis promises full days while developing both talent and recreational opportunities for both young and old. Recent developments in the sport sciences, sport psychology, nutrition, motor learning, biomechanics, racquet technology and fitness principles have led to an increased need for formal education to maintain a truly qualified status as a tennis professional. Head tennis professionals administer tournaments, run leagues, hire staff, organize socials, and teach both group and private lessons.

ABOUT TYLER JUNIOR COLLEGE PROFESSIONAL TENNIS MANAGEMENT PROGRAM:

TJC Tennis Tech has been conducting quality Professional Tennis Management Programs emphasizing Tennis Teaching Instruction and management skills since 1974. Tennis Tech offers an Associate in Applied Science Degree together with a one-year Certificate Program that emphasizes Business and Recreation Leadership.

- You know the game of tennis.
- At Tyler Junior College, we know business.
- Combine the two, tennis and business, and you can have a career as a tennis professional.

Kimm Ketelsen, Department Chair, is a certified teaching member of the United States Professional Tennis Association and is currently the assistant coach for the men's and women's tennis team at Tyler Junior College. Kimm has 25 years of experience as a director of tennis. He was nationally ranked in the top 10 in USA as well as being selected twice as a NAIA All-American. Kimm was also an assistant coach for the women's team at the University of Texas at Austin, who were national champions in 1995.

Our philosophy at Tyler Junior College is that everyone has a certain level of tennis ability. While there are basics which every tennis player needs, there is much more individuality. Our goal is to teach our students how to recognize those individual strengths and weaknesses and how to capitalize on them.

Education and Training:

When you join the program, you will learn the ins and outs of the tennis business. We will serve up the courses you need to run a successful business—accounting, computers, foreign languages, and speech. Then we'll bring you to the net and teach you how to teach tennis and polish your own playing skills. **The focus on the individual is what makes our program so successful.** For more than 20 years, our tennis teaching program has attracted students from more than 50 states and 20 countries. It is endorsed by the USPTA. The Tennis Tech program at TJC is dedicated to showing our students that being a professional in the tennis world involves more than just playing tennis.

Salary Range:

The salary of this occupation varies with ability and increases with experience.

Entry Level Position: \$30,000 - \$35,000 per year

Head Professional: \$35,000 - \$50,000 per year

Employment Outlook:

The need for qualified people who can teach lessons, manage professional shops, and manage club facilities will always be in high demand. Over 90 percent of the graduates in the tennis teaching program at Tyler Junior College find full-time tennis employment, in many cases, before they graduate.

Note: Information and data obtained from Occupational Outlook Handbook and CareerOneStop.

The Career Clusters icons are being used with permission of the:



States' Career Clusters Initiative, 2008, www.careerclusters.org

**TYLER JUNIOR COLLEGE
2009-2010 CATALOG
PROFESSIONAL TENNIS MANAGEMENT – PTMG_AAS**

(Associate of Applied Science)

First Year

Fall Semester

ENGL 1301 Composition I
SPCH 1311 Introduction to Speech Communication
 RECL 1300 Scientific Approach to Tennis Teaching
 RECL 1301 Philosophy of Coaching
 RECL 1376 Tennis Teaching Clinic I
 Motor
MATH _____ College-Level Mathematics

Spring Semester

COSC 1300 Introduction to Computing
ENGL 1302 Composition II
 RECL 1302 Individual Tennis Instruction
 RECL 1303 Program Planning
 RECL 1304 Fitness and Psycho-
 Learning in Tennis
 RECL 1377 Tennis Teaching Clinic II

Summer Session

RECL 1105 Summer Tennis Experience
OR
 RECL 1271 Supervised Summer Work Experience

Second Year

Fall Semester

BUSG 2309 Small Business Management
 ACNT 1303 Introduction to Accounting I*
 FITT 2305 Sport Facility Management
 RECL 2307 Tennis Instruction Methodologies
 RECL 2375 Tennis Teaching Clinic III
 _____ _____ **Social/Behavioral Science Elective**

Spring Semester

_____ _____ **Humanities/Fine Arts Elective**
 ACNT 1304 Introduction to Accounting II*
 RECL 2306 Sports Psychology
 RECL 2376 Tennis Teaching Clinic IV
 RECL 2338 United States Professional
 Tennis Association Exam
 Review

* ACCT 2401 and ACCT 2402 may be substituted for ACNT 1303 and 1304. See program director.

Total Semester Hours – 70/71

FOR MORE INFORMATION, CONTACT:

**Kimm Ketelsen
 Department Chair/Professor
 Tennis Technology
 Tyler Junior College
 P.O. Box 9020
 Tyler, TX 75711
 Phone: (903) 510-2473
 JoAnn Murphy Medlock Tennis Complex; 2nd floor
 E-mail: kket@tjc.edu**

